

Still Talking Scottsdale AZ

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The IAAA website and our Classic Car News came on line in June, but the forces that be are still tuning it. This column is only a piece of the things to come.

The next article will include an EAST COAST Vs WEST COAST Concours Delegance **Face-Off**. Greenwich Vs Pebble Beach and you can decide the winner.



Its over six months since the last Scottsdale Auction, but they have such an impact on our industry I am compelled to write more about them. The Scottsdale Auctions are happenings. Each auction had its own Gala. Barrett Jackson's Invitational was a Black Tie affair with its proceeds going to charity. The one and only item auctioned during B/J's Gala was an Alice Cooper Guitar. He played & displayed it.

Pictured with me at the BJ Black tie opening Gala are collectors from NJ and AZ.

An array of Hi-line vendors offered fine Jewelry, Watches, Custom Leather, Automotive Art and even Massage Equipment. Vendors dawn the auction and outside areas. Food in and around the auction was available from Outback and local eateries.

Carroll Shelby appeared with his Continuation Cobra Dealer from NV @ B/J. Vendors included MBNA Bank, Putnam Leasing, Hagerty and Grundy Insurance Companies.



Carroll was signing autographs at the Las Vegas Shelby-Cobra display trailer.



The media covered the events in force. They included the NADA Appraisal Guides, Old Cars Weekly, Speed-Vision, along with, reporters & freelancers like myself.

There was something for everyone in AZ, including an abundance of early Chevy Pickups. Don't think all sales were higher than book; selling prices along with an assortment of Campers, Rancheros, and 4x4 Pickups varied.

Pickups are [Hot-Hot-Hot](#); Early Chevy Pictured here Brought over 24,500 @ Kruse-Ebay.

Campers came in all sizes. From over-grown-Ford to VW Hippie and Yuppie Models. Even a Jeep Grand Wagoneer (Woody) with 1,100 miles on it passed over the block. A recent trip to Martha's Vineyard indicated that these Jeeps are still in favor with the estate owner's crowd.

Dealers and private collectors also buy and sell. One collector from Missouri stood near the NADA booth, which was just outside the bidders seating area. He watched, while his buyers bid for him. He told me if he did his own bidding, the price went up.



This Ford Camper Special brought over 22,000 @ [Kruse-Ebay](#). Its condition was like new.



Celebrities and their cars were also in abundance. You might not recognize Jerry Seinfeld, Tom Cruise or a Nicole Kidman incognito, but I assure you they were there! Reggie Jackson, Mike Love, Boyd Coddington, as well as many others are Car Collectors. Many buy and sell cars that they have owned or built.

Celebrity buyers and sellers draw crowds and applause. When the crowd likes the Caleb, they hoot, howl, and roar.

This Boyd built 1932 Ford coupe had him wheeling it across the block:

Resale Red is apparent here. Crowds are drawn to cars painted red like bulls. Except red appears to have an opposite effect and they love and buy them.

B/J technology is superior compared to the rest of the auctions. They have monitors on the auction stage and though out the inside areas. They allow you to follow the bidding in US and Foreign currency.



This Shelby drew a crowd and it sold!



Watch the monitor on this Shelby.

In the previous CCN, we commended B/J for starting the first day of the sale with many no-reserve cars. Jackson's crew also worked the owners by getting them to drop the reserve during the bidding.

All auctions aren't created equal; each had unique features. R/S had informative Drew Alcazar; Kruse/Ebay offered continued bidding for no/sales through Ebay. Mitch Silver's Auction was on an Indian Reservation complete with gambling.

RM filled the gap with hi-line vehicles for a select crowd. Some say B/J is circus like. But they provide buyers and sellers services, opportunity and atmosphere.

The Russo Steel Auction made its debut at Scottsdale, but Drew Alcazar the promoter, is no newcomer. He is said to be a top BJ employee who went on his own.





The Russo steel auction brought out some interesting muscle. Drew is very familiar with these racecars and hot rods. The auction went off on schedule even though he spent time describing each vehicle, its owner and its history.

The 1969 Mustang Trans Am Race Car on the right side of this photo belongs to IAAA member Lance Coren. It did not sell, so you still have a shot to buy it at the R/S August Monterey Auction!

NOTE: The Mustang pictured above not only sold at the R/S Monterey Auction it broke the Record at \$319,000.00. More on it in the next issue of CC.N

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