

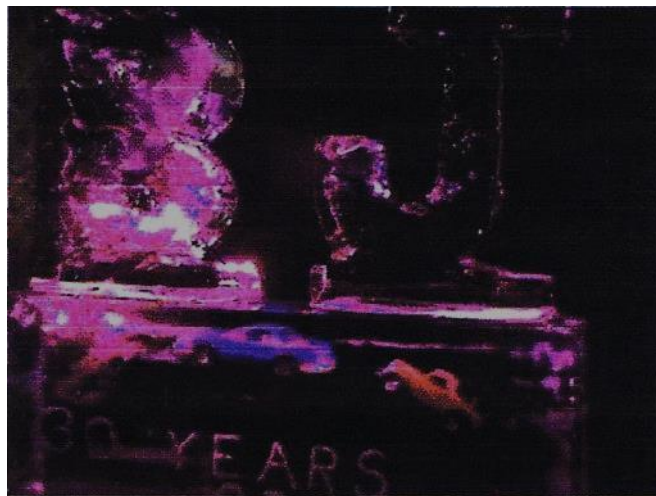


Classic Car News

The First Classic Car news came on line in 2001 in a simple format that could be read on the internet. This is only the remaining pages that are still available for your reading pleasure.

By Tony Monopoli*

By calendar it's spring in New York, but Pucks-a-Toni Phil, our ground hog indicated an extended winter in the east. The Classic Car industry's indicator is the auctions in AZ during January. Kruse, Mitch-Silvers, Barrett Jackson, Russo-Steel, and RM performed well, but Barrett Jackson is still the Big Daddy of them-all. BJ is the Classic Car industry ground hog and it indicated another strong year in the world of collector cars. But take heed from Craig The-Master-Jackson, for he is the champion of auction sell-through. His decision to add a high percentage of no-reserve cars into the mix on Thursday resulted in an outstandingly high eighty-three percent sell through. This set the pace for the entire weekend and probably the year to come. With this in mind, buyers and sellers go forward with confidence.



2001 Opening Gala had this unusual ice sculpture as a centerpiece.

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Congratulations are in order for thirty years of success by Barrett Jackson and to the IAAA for having our very first IAAA west coast meeting.

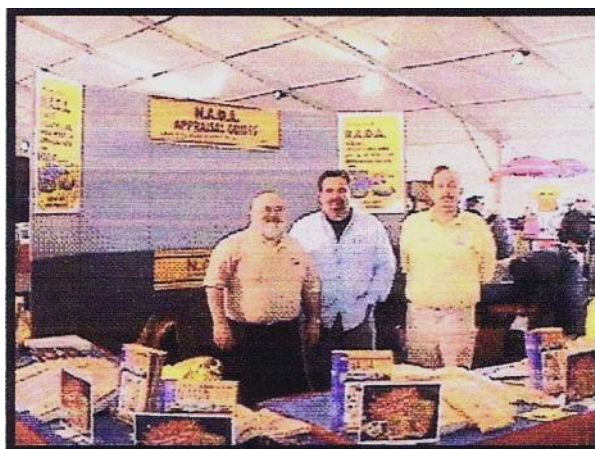
This year members from Arizona, Canada, California, Massachusetts, Minnesota, New Jersey, Illinois and Michigan attended the BJ auction and joined us for the IAAA meeting. They get a hands-on feel of the market and its values. While there, they are available to appraise and consult clients who buy and sell.



West World is the site of the BJ AZ Auction. Consumers, consigners, vendors and the members of the Press were in attendance. Vendors and attendees from around the globe meet face-to-face. The Hagerty Insurance Crew pictured above quoted potential customers and provided on-sight insurance for buyers.

ebay-KRUSE- Jan 12* thru 14t⁴ 2001:

Kruse kicked it off at Turf Paradise, a local racetrack located in Scottsdale. It marked their 30th Scottsdale event also.



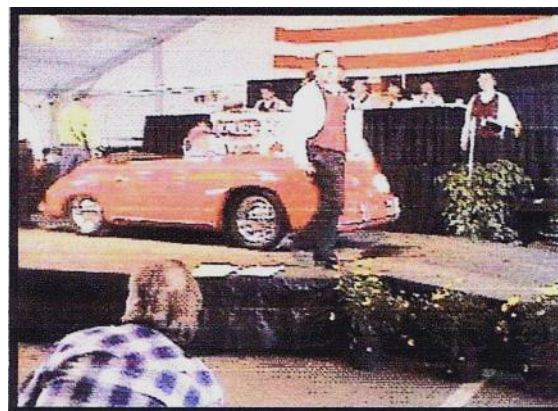
Pictured in the NADA booth, are yours Mitt', Frank Sagona and Steve Ferguson.

The auction took place under a huge tent that was erected in the Turf Paradise parking area. The tent housed an auction platform along with a bidder's seating in one half. The other side of the tent had vehicles with a higher pedigree than those corralled in the outside viewing area.

The E-bay Kruse team moved 440+ cars over the block and sold fewer than 200. Kruse auctions seem to attract more dealer-to-dealer activity than the others didn't cater too.



Ebay brings a good feature for sellers whose cars didn't sell on the block. Ebay put them on the Internet. This is a good option for sellers, buyers and auctions themselves. This will affect vehicle sell-through and their values in the future.



Pictured here Dean and the boys sell another one.